

ATTN: Kelly Danoo

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RALPH E. MARKS

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Heavy Highway Superintendent

Area Construction Manager for Bechtel Corporation supervised all construction activities for a \$500 MM design/build freeway project.

PROJECT TYPES:

Highways-Freeways, Tunnels, Fiber Optics, Dams, Power Plants, Airports, Pipe Lines, Industrial Plants, Site Development, Mining, Bridges and Utilities.

FOREIGN EXPERIENCES

Countries: Kuwait, Lesotho, Malawi, U.A.E., Israel, Egypt, Kingdom of Saudi Arabia, Cameroon, Turkey, Oman and South Africa.

EXPERIENCE OVERVIEW

Multimillion dollar construction projects both domestic and internationally. I have had the responsibility for project selection and pre-qualifications, the organization of joint venture partners along with estimating and final bidding.

I have hands on experience in the pre-construction phase with organization of assets, equipment, acquisition, manpower selection, client submittals, project buyout, project controls, in-depth scheduling, organizing for equipment maintenance, development of shops, warehousing and project housing.

I have operationally organized project mobilization, developed cost reporting systems, maintained in-depth scheduling, monitored operations for efficiency and maintained client relations. I am knowledgeable in proper methods of billings and disbursements of project funds. I have had responsibility for repatriation of funds from foreign nations and demobilization of the project with final accountability to the partners or owner.

- Segment Superintendent for two long haul segments of fiber optic cable, placed from San Antonio, TX to New Orleans
- Vice President for Nello L. Teer Company/Koppers Corporation successfully bid and managed \$753 MM in projects.
- Area Construction Manager for Bechtel Corporation, supervised all construction activities for a \$500 MM design/build freeway project constructed for the Turkish Government.
- Built the \$100 MM Kuwait Airport expansion that included runways, towers, navigational aids, POL facilities, site drainage for Nello L. Teer Company. Manager Middle Eastern Operations.

WORK HISTORY

PETER KEWIT AND SONS 1998 – 2008
Title: Superintendent Facilities Group

JOHNSON BROTHERS CORPORATION 1993 – 1998
Litchfield, Minnesota

Title: Project Manager / Sr. Estimator
Constructed gates on Kissimmee River for Army Corps of Engineers
Title: Project Manager / Superintendent
Constructed Two (2) Ten-mile segments of interstate for FL DOT

BRETCHEL CORPORATION 1987 - 1990
Title: Area Construction Manager, Design / Build \$500 MM Highway Project for Turkish Government.

NELLO TEER COMPANY / KOPPERS CORPORATION 1977 - 1987
Durham, North Carolina / Africa / Kuwait / Saudi Arabia
Title: Vice President, Manager of Middle Eastern Operations, Major Project Manager

PROJECTS:

Kuwait Airport 100 MM
Lesotho Highway 87 MM
Malawi Bridge 24 MM
Malawi Airport 78 MM
U.A.E. Hotel 38 MM
Israel Air Base 230 MM
Egypt City 142 MM
Saudi Pipe Line 56 MM

SULLIVAN, LONG AND HAGERTY 1973 - 1977
Birmingham, Alabama
Title: Vice President, Division Manager Industrial, Power and Mining Projects

DRAVO CORPORATION 1970 - 1973
San Francisco, California
Title: Senior Estimator, Heavy Civil Projects (Domestic & International)

MACCO CORPORATION 1967 - 1970
Virginia & West Virginia
Title: Division Manager, Project Manager, Project Superintendent for highways & Tunnels

GRANITE CONSTRUCTION 1963 - 1967
Watsonville, California
Title: Superintendent, Estimator, and Project engineer for Heavy & Highway Projects
MORRISON-KNUDESON CORPORATION 1958 - 1963
Title: Site Superintendent, Excavation Superintendent, and Concrete Superintendent